# 2023 Financial Statements

A false balance is abomination to the Lord: but a just weight is his delight. — Proverbs 11:1

# FINANCIAL ACCOUNTABILITY

To be stewards of what belongs to God is a privilege and a great responsibility. As we think about the money and other items you donated in 2023, we are humbled to be entrusted with these gifts. We commit ourselves to openness and accountability as we use sound Biblical standards to administer your gifts.

Following are a few of the steps taken to ensure accountability:

# **Open books**

Our financial statements are prepared in accordance with Generally Accepted Accounting Principles and we willingly share them with anyone interested. The financial statements are included in this Annual Report which is mailed to our active mailing list. It is also available upon request or can be downloaded from our website. The public is welcome to call with any questions they may have about the financial statements and/or how our finances are handled.

# **Audited financial statements**

An independent auditor is hired by our board of directors. Our independent audit was done by the accounting firm Payne, White & Schmutz, CPA, PA. The audit is done according to auditing standards generally accepted in the United States of America.

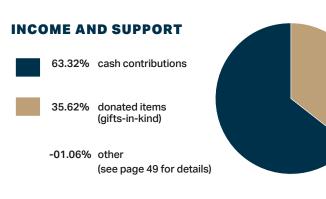
# **2023 FINANCIAL STATEMENTS**

CAM's audited financial statements are on the following pages. All contributions to CAM are used 100 percent as specified. In 2023, general administration and fundraising expenses were 3.19 percent of the total income (total income includes cash contributions and wholesale value of donated items). Following is an explanation of how CAM allocates expenses:

# **Allocation of expenses**

- Costs allocated to programs include all related costs, such as product, preparation, shipping, distribution, and program administration costs.\*
- b. General administration (non-aid) and fundraising expenses come from undesignated funds or those designated for "Where Needed Most."
- c. When the expenses of a program exceed the contributions specified for that program, the balance comes from "Where Needed Most."

\*Program administration costs include field staff and related USA staff expenses.



Graphs on this page do not include CAM Books

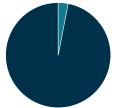
# ADMINISTRATIVE AND FUNDRAISING EXPENSES

general administration

and fundraising expenses

(percent of total contribution income including gifts-in-kind)

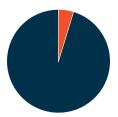




# ADMINISTRATIVE AND FUNDRAISING EXPENSES

(percent of cash contribution income only)

4.98% general administration and fundraising expenses



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# **Independent Auditor's Report**

The Board of Directors Christian Aid Ministries Berlin, Ohio

# Opinion

We have audited the consolidated financial statements of Christian Aid Ministries, which comprise the consolidated statement of financial position as of December 31, 2023, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of Christian Aid Ministries as of December 31, 2023, and the consolidated changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of Christian Aid Ministries and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Responsibilities of Management for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Christian Aid Ministries' ability to continue as a going concern for one year after the date that the consolidated financial statements are issued or when applicable, one year after the date that the consolidated financial statements are available to be issued.

# Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one

resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

# In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Christian Aid Ministries' internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Christian Aid Ministries' ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control–related matters that we identified during the audit.

### **Report on Summarized Comparative Information**

We have previously audited Christian Aid Ministries' December 31, 2022, consolidated financial statements and we expressed an unmodified audit opinion on those audited consolidated financial statements in our report dated March 27, 2023. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2022, is consistent in all material respects, with the audited consolidated financial statements from which it has been derived.

Payne, while & Schmitz, CPA, PA

Payne, White & Schmutz, CPA, PA Seneca, South Carolina March 29, 2024

#### CHRISTIAN AID MINISTRIES, Consolidated Statement of Financial Position · December 31, 2023, with Comparative Information as of December 31, 2022

	2023	2022		2023	2022
Assets:			Liabilities:		
Cash and cash equivalents	\$16,031,180	\$14,993,142	Accounts payable	\$1,334,800	\$1,376,410
Promises to give	1,237,197	4,431,029	Accrued expenses	574,746	485,004
Inventory:			Planned giving program obligations	408.378	423.391
GIK items	29,032,268	14,530,390	Lease liabilities - operating	91,806	130,516
Purchased items	6,004,428	4,920,632	Notes payable	50,000	66,000
Investments in certificates of deposit	29,966,034	39,382,450	Total liabilities	2,459,730	2,481,321
Investments related to planned giving program	476,485	459,802	Net assets:		
Notes receivable	388,227	374,639	Without donor restrictions:		
Other assets	891,954	1,101,270	Available for operations	84.919.313	68.571.023
Right-of-use assets - operating	120,068	127,491	Designated for annuity reserves	256.564	219,417
Future interest in real estate	243,000	243,000	Total net assets without donor restrictions	85.175.877	68,790,440
Capital assets net of accumulated depreciation			Net assets with donor restrictions	17,249,366	26,063,711
of \$13,991,349 and \$13,418,434	20,494,132	16,771,627	Total net assets	102.425.243	94,854,151
Total assets	\$104,884,973	\$97,335,472	Total liabilities and net assets	\$104,884,973	\$97,335,472

# CHRISTIAN AID MINISTRIES, Consolidated Statement of Activities · For the Year Ended December 31, 2023, with Comparative Information for the Year Ended December 31, 2022

		2023		2022
	Without Donor Restrictions	With Donor Restrictions	Total	Total
Revenue and support:				
Contributions of cash	\$22,833,216	\$71,491,821	\$94,325,037	\$98,702,001
Contributions of nonfinancial assets	53,060,886	-	53,060,886	49,942,087
CAM Book sales, net of discounts and cost of goods sold	1,521,145	-	1,521,145	1,592,850
Investment income	1,423,849	-	1,423,849	(417,145)
Other income	94,410	-	94,410	123,648
Change in value of annuities and trusts	40,267	(2,073)	38,194	(71,533)
Gain on sale of capital assets	18,591	(2,013)	18,591	124,223
Foreign exchange gain/(loss)	352	_	352	(11,254)
Total revenue and support	78,992,716	71,489,748	150,482,464	149,984,877
Reclassifications:	18,992,110	/ 1,409,/40	130,402,404	149,904,077
Satisfaction of program restrictions	80,304,093	(80,304,093)		
Total reclassifications	80,304,093	(80,304,093)		
Expenses for aid programs: (amounts include cash and GIK values):	60,304,095	(80,304,093)		-
International programs:	21 400 542		01 400 F 40	45 101 145
Gifts That Grow/Medicines for Multitudes	21,498,542	-	21,498,542	45,101,145
Bibles for the World	15,766,495	-	15,766,495	20,701,351
Clothing Bundle Project (includes footwear, comforters, and sewing centers)	10,244,271	-	10,244,271	9,705,720
International Crisis projects:				
Ukraine Crisis	16,753,898	-	16,753,898	10,008,584
Yemen Crisis	4,045,885	-	4,045,885	5,465,744
Afghanistan Crisis	3,888,191	-	3,888,191	1,257,866
Other International Crisis projects	2,661,615	-	2,661,615	6,217,573
Middle East Crisis	2,697,993	-	2,697,993	3,601,435
Earthquake in Turkey/Syria	1,927,548	-	1,927,548	-
World Hunger Fund	4,735,935	-	4,735,935	2,306,413
Sponsor-an-Orphan	4,048,101	-	4,048,101	3,694,388
SALT Microfinance Solutions	3,695,942	-	3,695,942	3,105,281
Kits (school, hygiene, layette, etc.)	3,076,826	-	3,076,826	2,003,159
Adopt-A-Family (Romania, Moldova, Ukraine, Israel)	3,045,939	-	3,045,939	2,759,052
Christian Family Magazines (Seed of Truth, Antorcha)	2,933,963	-	2,933,963	2,350,380
Warm-A-Family	2,686,183	-	2,686,183	2,011,601
Blankets for the Poor	1,906,948	-	1,906,948	1,745,976
Support-A-Widow Food Parcels	1,718,120	-	1,718,120	1,465,026
Help for the Elderly	1,594,434	-	1,594,434	1,280,617
Other aid	1,498,878		1,498,878	1,567,619
Family Self Support	1,496,095		1,496,095	975,180
Hope for the Handicapped	1,492,610	_	1,492,610	1,310,566
Water for the World	1,158,874	-	1,158,874	1,109,647
Widows Care Fund		-		
	1,039,230	-	1,039,230	1,001,238
Work-for-Wages	975,762	-	975,762	580,301
Potatoes for the Poor	804,740	-	804,740	542,185
Project Good Samaritan	578,128	-	578,128	474,131
Seed Project	475,388	-	475,388	295,720
Refugee Discipleship Program (Greece)	438,179	-	438,179	406,437
Biblical Discipleship Centers	430,924	-	430,924	441,423
Save-A-Life	404,816	-	404,816	860,951
Project Baby Moses	342,150	-	342,150	269,578
Child Rescue	300,605	-	300,605	-
International Sponsor-A-Student	189,996	-	189,996	168,533
Middle East Ministries	180,550	-	180,550	245,887
Christian Martyrs Fund	178,705	-	178,705	79,550
All-Nations Bible Translation	155,000	-	155,000	151,083
Church Planting	124,770	-	124,770	153,051
		_	50,323	75,149
Support-an-Orphan (Romania, El Salvador)	50,323		JU,JZJ	73,143

		2023		2022
	Without Donor Restrictions	With Donor Restrictions	Total	Total
Romania:				
Jericho Road Program	321,203	-	321,203	254,739
Milk for Many Mouths	212,460	-	212,460	180,886
Haiti:				
Haiti Sponsor-A-Child	1,584,780	-	1,584,780	1,057,616
Nicaragua:				
Nicaragua Adopt-A-Family	877,885	-	877,885	829,298
USA programs:				
Billboard Evangelism	7,338,297	-	7,338,297	6,981,837
Disaster Response Services/Rapid Response/Search & Rescue	4,579,935	-	4,579,935	4,104,273
Other programs	649,897	-	649,897	304,210
Conservative Anabaptist Service Program (CASP)	34,323	-	34,323	41,048
Reaching Out to America	16,806	-	16,806	4,420
Total expenses for aid programs	136,880,026	-	136,880,026	151,473,140
Excess (deficit) of revenue and support over expenses for aid programs	22,416,783	(8,814,345)	13,602,438	(1,488,263)
Supporting and other activities (non-aid):				
General and administrative expenses	2,786,581	-	2,786,581	2,906,035
Fundraising expenses	1,912,394	-	1,912,394	1,758,710
CAM Books operating expenses	1,332,371	-	1,332,371	1,419,046
Total supporting expenses	6,031,346	-	6,031,346	6,083,791
Change in net assets	16,385,437	(8,814,345)	7,571,092	(7,572,054)
Net assets, beginning of year	68,790,440	26,063,711	94,854,151	102,426,205
Net assets, end of year	\$85,175,877	\$17,249,366	\$102,425,243	\$94,854,151

# CHRISTIAN AID MINISTRIES, Consolidated Statement of Functional Expenses + For the Year Ended December 31, 2023, with Comparative Information for the Year Ended December 31, 2022

			2023			2022
	Ministry Expenses	General and Administrative	Fundraising	CAM Books Operating Expenses	Total	Total
Grants and assistance	\$109,161,950	\$-	\$-	\$17,050	\$109,179,000	\$124,349,748
Wages	7,114,614	1,349,787	598,195	563,078	9,625,674	9,936,410
Direct project costs	7,906,293	-	-	-	7,906,293	8,793,318
Shipping	2,830,025	-	-	-	2,830,025	2,389,571
Travel	2,551,800	77,511	84,416	19,821	2,733,548	2,304,746
Supplies	1,261,501	54,594	479,011	33,474	1,828,580	1,558,531
Other services	1,013,819	247,759	196,400	239,504	1,697,482	644,900
Depreciation	1,205,586	232,599	-	8,652	1,446,837	1,454,991
Payroll taxes	868,639	102,690	45,951	45,153	1,062,433	1,116,624
Contributed services	716,048	4,193	8,160	-	728,401	816,510
Occupancy	597,376	57,486	32,046	10,373	697,281	827,103
Postage and freight	229,604	31,108	339,797	77,643	678,152	700,970
Information technology	203,748	203,170	52,156	1,118	460,192	589,791
Miscellaneous	87,909	177,378	3,920	-	269,207	300,940
Professional fees	91,656	146,885	17,618	6,927	263,086	245,411
Customs fees	254,909	-	-	-	254,909	300,641
Equipment maintenance	190,378	13,837	6,559	-	210,774	197,068
Communications	164,918	20,064	12,263	692	197,937	203,439
Meeting expenses	141,620	25,570	49	-	167,239	148,381
Other taxes	98,623	9,721	1,688	43,400	153,432	180,330
Advertising	4,331	872	15,621	109,818	130,642	71,168
Other fees	1,729	-	5,182	122,001	128,912	154,814
Employee benefits	85,489	14,303	6,963	-	106,755	98,189
Bank and merchant fees	31,269	8,902	-	27,477	67,648	72,573
Insurance	42,794	7,613	4,458	6,190	61,055	80,856
Equipment rental	23,398	539	1,941	-	25,878	19,908
Total expenses	\$136,880,026	\$2,786,581	\$1,912,394	\$1,332,371	\$142,911,372	\$157,556,931

# CHRISTIAN AID MINISTRIES, Consolidated Statement of Cash Flows · For the Year Ended December 31, 2023, with Comparative Information for the Year Ended December 31, 2022

	2023	2022		2023	2022
- Cash flows from operating activities:			Change in value of life estate	5,604	96,211
Change in net assets	\$7,571,092	\$(7,572,054)	Adjustment of planned giving obligations	23,078	(14,459)
Adjustments to reconcile change in net assets to net cash			Amortization of right-of-use assets - operating leases	68,559	61,008
provided (used) by operating activities:			Principal paid related to operating leases	(68,559)	(61,008)
Depreciation	1,446,837	1,454,991	(Increase)/decrease in promises to give	3,193,832	5,913,471
Donated nonfinancial assets capitalized	(74,474)	(22,743)	(Increase)/decrease in inventory	(15,585,674)	1,994,825
(Gain)/loss on sale of capital assets	(18,591)	(124,223)	(Increase)/decrease in other assets	209,316	(579,045)
Realized (gain)/loss on investments	(9,865)	(5,434)	Increase/(decrease) in accounts payable	(41,610)	(136,089)
Unrealized (gain)/loss on investments	(431,125)	1,115,015	Increase/(decrease) in accrued expenses	89,742	150,368
			Net cash provided (used) by operating activities	(3,621,838)	2,270,834

	2023	2022
Cash flows from investing activities:		
Purchase of property and equipment	(5,126,154)	(1,917,063)
Proceeds from sale of capital assets	18,591	154,722
Note receivable proceeds disbursed	(14,364)	(40,000)
Payments received on notes receivable	776	4,192
(Increase)/decrease in planned giving programs assets	37,999	(29,585)
Net (purchases)/maturities of certificates of deposit	9,802,723	(5,795,999)
Net cash provided (used) by investing activities	4,719,571	(7,623,733)

	2023	2022
Cash flows from financing activities:		
Payments on notes payable	(16,000)	-
Payments of planned giving program obligations	(43,695)	(43,699)
Net cash provided (used) by financing activities	(59,695)	(43,699)
Net change in cash and cash equivalents	1,038,038	(5,396,598)
Cash and cash equivalents, beginning of year	14,993,142	20,389,740
Cash and cash equivalents, end of year	\$16,031,180	\$14,993,142
Non-cash investing or financing activities: Right-of-use assets obtained in exchange for new operating lease liabilities	\$70,613	\$249,311

# CHRISTIAN AID MINISTRIES, Notes to Consolidated Financial Statements · For the Year Ended December 31, 2023, with Comparative Information for the Year Ended December 31, 2022

#### Note 1 - Summary of Significant Accounting Policies:

#### **General**

Christian Aid Ministries (CAM) is incorporated as a nonprofit organization under the laws of Ohio. Its purpose is to provide a reliable and efficient channel through which the church can minister to physical and spiritual needs around the world.

#### **Basis of Accounting and Presentation**

Financial statement presentation follows accounting principles generally accepted in the United States of America (GAAP) pertaining to Financial Statements of Nonprofit Organizations. Under Financial Statements of Nonprofit Organizations, CAM is required to report information regarding its financial position and activities according to two classes of net assets consisting of net assets without donor restrictions and net assets with donor restrictions.

#### Principles of Consolidation

The consolidated financial statements include the accounts of CAM and its wholly owned for-profit subsidiary. TGS International, Inc., doing business as CAM Books (CAMB), is a United States based company that sells inspirational books and various food items, and provides freight-forwarding services. Intercompany transactions and account balances have been eliminated.

#### Use of Estimates

The preparation of consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Cash and Cash Equivalents

Cash and cash equivalents consist of cash held in checking and savings accounts and include investments in highly liquid debt instruments with an original maturity of three months or less at the time of purchase. It is CAM's policy not to treat cash deposits and money market funds held in its investment accounts as cash and cash equivalents.

#### Promises to Give

Unconditional promises to give donated goods (gifts-in-kind) that are expected to be received shortly after year end are reported at fair value according to CAM's valuation policy for medicines and other supplies. At December 31, 2023 and 2022, CAM recognized promises to give amounting to \$1,237,197 and \$4,431,029.

#### Inventory

Inventories consist of food, medicines, other supplies, and Christian literature. Inventory is stated at the lower of cost or net realizable value for items purchased and at the lower of fair value as of the date of donation or net realizable value for items donated. Gifts-in-kind inventory totaled \$29,032,268 at the end of 2023 and \$14,530,390 at the end of 2022. CAM's gifts-in-kind inventory was distributed as follows in 2023 and 2022: \$4,843,774 (2023) and \$5,765,145 (2022) were located at U.S. warehouses; \$20,205,921 (2023) and \$4,650,563 (2022) were in-transit to foreign sites; and \$3,982,573 (2023) and \$4,114,682 (2022) were located at CAM's foreign operational sites.

#### Investments

Investments in equity securities with readily determinable fair values and all debt securities are reported at fair value. All equity investments relate to CAM's planned giving programs. It is CAM's policy to promptly liquidate donated securities. Investment income or loss (including gains and losses on investments, interest, and dividends) is included in the change in net assets.

Realized gains or losses on investments are determined by comparison of specific cost of acquisition to proceeds at the time of sale. Unrealized gains or losses are calculated by comparing cost to market values at the consolidated statement of financial position date.

#### Other Assets

Other assets include items such as accounts and interest receivable, prepaid expenses, microfinance program loans, and other miscellaneous assets.

#### Notes Receivable

Notes receivable are carried at the unpaid principal balance. CAM's notes range from interest free to 3.25% interest and generally are made to staff serving in foreign countries who are involved with CAM's program activities. Management periodically evaluates the collectability of its outstanding notes. When management concludes that a note's repayment is unlikely, the note is charged off. Notes receivable are immaterial to CAM's consolidated financial statements.

#### **Property and Equipment**

Property and equipment are carried at cost for items purchased and at fair value at the time of donation for donated items. Depreciation is provided over the estimated useful lives of the related assets. Maintenance and repairs are charged to operations when incurred. Renewals and betterments of a nature considered to materially extend the useful lives of the assets are capitalized. When assets are retired or otherwise disposed of, the assets and related allowances for depreciation and amortization are eliminated from the accounts and any resulting gain or loss is reflected in income. Depreciation is based on the following policies:

Description	Useful Life	Method
Buildings and improvements - USA	10-50 years	Straight line
Equipment - USA	5-15 years	Straight line
Vehicles - USA	5-7 years	Straight line
Buildings and improvements - foreign	10-40 years	Straight line
Vehicles and equipment - foreign	3-15 years	Straight line

Equipment is capitalized when its cost or donated value equals or exceeds \$5,000 per unit item. Titled vehicles are capitalized regardless of cost.

#### Fair Value Measurements

Fair value is defined under GAAP as an exit price, representing the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. CAM uses market information or assumptions that participants would use in pricing the asset or liability. GAAP establishes a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value. These tiers include: Level 1, defined as observable inputs such as quoted prices in active markets; Level 2, defined as inputs other than quoted prices in active markets that are either directly or indirectly observable; and Level 3, defined as unobservable inputs about which little or no market information exists, therefore requiring an entity to develop its own assumptions.

#### **Planned Giving Program**

CAM has established a charitable gift annuity plan whereby donors may contribute assets in exchange for the right to receive a fixed dollar annual return during their lifetimes. A portion of the transfer is considered to be a charitable contribution for income tax purposes. The difference between the amount provided for the gift annuity and the liability for future payments, determined on an actuarial basis, is recognized as a contribution without donor restriction at the date of the gift unless the gift portion is restricted. Upon the death of the annuitant (or last joint annuitant) income distributions cease.

As trustee, CAM administers irrevocable trusts, such as charitable remainder unitrusts and charitable remainder annuity trusts. These trusts provide for payment of distributions to the grantor or other designated beneficiaries. When the income beneficiaries' interests are terminated (upon their death or at the end of a term of years), the trusts provide for the distribution of assets to designated charitable organizations or remaindermen. The portion of the trusts attributable to the legally vested remainder interest of CAM is recorded in the consolidated statement of activities as contributions with donor restrictions in the year received. Some trusts may contain provisions allowing the donors to designate remaindermen other than CAM as beneficiaries. Trust liabilities include the present value of the income interest payable to the trust income beneficiaries and any remainder interest not legally vested in CAM.

CAM records planned gift assets at their fair value. Liabilities are recorded at the present value of projected payments, using a 6% or other applicable discount rate, mortality tables, and other actuarial assumptions. Annuity and trust liabilities are revalued annually. Changes in value of annuities and trusts are recorded in the consolidated statement of activities.

#### Net Assets

The consolidated financial statements report amounts separately by class of net assets:

- a) Net assets without donor restrictions are those available at the discretion of the board for use in CAM's ministries and other functions, and those resources invested in land, buildings and equipment.
- b) Net assets with donor restrictions are those restricted by donors for specific operating purposes or for use in a future reporting period. Also included in this category are net assets subject to donor-imposed restrictions to be held in perpetuity such as endowments or irrevocable trusts.

#### **Revenue and Support with or without Donor Restrictions**

Contributions are recorded with or without donor restrictions depending on the expressed intentions of the donors. Support or revenue is recognized as it is received or as it is earned.

#### Future Interest in Real Estate

The future interest in real estate is recorded at fair value on the date of contribution. The donor and donor's spouse are responsible for utilities, property taxes, liability insurance, and maintenance costs to keep the property in good condition. CAM is responsible for property insurance.

#### Functional Classification of Expenses

CAM conducts numerous types of program activities that minister to the physical and spiritual needs of people throughout the world. Natural expenses attributable to more than one functional expense category are allocated based upon estimated time and effort of CAM's employees. Administrative expenses are supporting activities that are not directly identifiable with program activities. Fundraising expenses promote the solicitation of support from current and potential donors for its program and administrative activities. Administrative and fundraising expenses are funded from net assets without donor restrictions. When a program's expenses exceed specific donor funding, the deficit is drawn from net assets without donor restrictions.

#### Income Taxes

CAM is tax-exempt under Section 501(c) (3) of the Internal Revenue Code. CAMB is not tax exempt. Current income tax expense for CAMB totaled \$42,664 and \$117,621 for 2023 and 2022, respectively.

For uncertainty in an income tax position, CAM's policy is to record a liability for any tax position taken that is beneficial to CAM, including any related interest and penalties, when it is more likely than not the position taken by management with respect to a transaction or class of transactions will be overturned by a taxing authority upon examination. Penalties and interest related to underpayment of income taxes are not recorded as income taxes but as penalties and interest expense. Management believes there are no such positions for either the current year or prior years, and accordingly, no liability has been accrued.

#### **Comparative Data**

The consolidated financial statements include certain summarized prior year comparative information in total but not by net asset classification. Such information does not include sufficient detail to constitute a presentation in conformity with GAAP. Accordingly, such information should be read in conjunction with CAM's consolidated financial statements for the year ended December 31, 2022, from which the summarized information is derived.

#### **Reclassifications**

Certain reclassifications have been made to the 2022 amounts to conform to the 2023 financial statement presentation.

#### Foreign Currency Translation and Transactions

The functional currency of CAM is the U.S. dollar. The financial statements and transactions of CAM's foreign operations are generally maintained in the relevant local currency. Where local currencies are used, assets and liabilities are remeasured at the consolidated statement of financial position date at the exchange rate in effect at year-end. Income transactions that occur in foreign currencies are translated using the exchange rate on the date of the transaction. Expense transactions that occur in foreign currencies are translated using the exchange rate on the date of the transaction. Expense transactions that occur in foreign denominations in order to pay expenses. This exchange rate is deemed to approximate the exchange rate on the date of the transactions. Gains and losses from foreign currency translation are included in the current year consolidated change in net assets.

#### **Subsequent Events Evaluation**

Management has evaluated subsequent events through March 29, 2024, which is the date the consolidated financial statements were available to be issued.

#### Note 2 - Financial Assets and Liquidity Resources:

CAM's operations are primarily funded by contributions with and without donor restrictions. Those restrictions require that resources be used for specific program activities or in a future period. Therefore, CAM must maintain adequate resources to meet those responsibilities to its donors and certain financial assets may not be available for general expenditure within one year. As part of its liquidity management, CAM has a policy to structure its financial assets to be available as general expenditures, liabilities, and other obligations become due. CAM tries to maintain cash on hand at a minimum of ten weeks of its annual budget. It endeavors to keep about \$5,000,000 in its main operating checking account. Excess funds are invested in FDIC insured money market accounts and certificates of deposit with varying maturity dates. Also, the governing board would consider authorizing operational loans should it be deemed necessary to do so.

CAM has established a cash management program with a local bank. Deposits are transferred to and from a sweep account daily. The sweep account is funded with repurchase agreements. The repurchase agreements are backed by government securities and are held by another financial institution. The bank reserves the right to substitute the collateral prior to the repurchase date upon notice to CAM. Deposits in its sweep accounts totaled \$8,360,000 in 2023 and \$3,260,000 in 2022. Deposits not covered by depository insurance totaled \$676,831 at the end of 2023 and \$2,228,460 at the end of 2022. Management believes that any credit risk related to these deposits is minimal.

The following schedule reflects CAM's financial assets as of 2023 and 2022, reduced by amounts that are not available for general use due to contractual or donor-imposed restrictions within one year of the consolidated statement of financial position date. Amounts that are not available also include board designated amounts that could be utilized if the board of directors approved their use.

	_	2023	2022
Cash and cash equivalents	-	\$16,031,180	\$14,993,142
Investments in certificates of deposit		29,966,034	39,382,450
Investments related to planned giving program		376,485	459,802
Notes receivable		388,227	374,639
Other financial assets	_	486,680	506,615
Total financial assets		47,248,606	55,716,648
Less those unavailable for general expenditures within	,		
Restricted by donors with time or purpose restrictions	S	(17,193,900)	(26,000,568
Investments held in planned giving program, net of ar available for general expenditures within one year	mounts that will be	(430,634)	(411,191
SALT micro-loan receivables		(163,696)	(94,283
Portion of notes receivable not expected to be collect	ted in one vear	(386,927)	(373,837
Board designation for annuity reserves	iou in one your	(256,564)	(219,417
Financial assets available to meet cash needs for gener	ral –	(200,00 1)	(2.10)111
expenditures within one year	_	\$28,816,885	\$28,617,352
Note 3 – Notes Receivable:			
CAM's notes receivable are as follows:			
		2023	2022
Note receivable: Interest free notes to individuals in the M flexible monthly payments and maturity dates.	Aiddle East with	\$52,721	\$39,23
Note receivable: Note bearing 3.25% interest to individ			
Payments are due monthly and the note matures in Jan	nuary 2030.	335,506	335,40
			A
Total		\$388,227	\$374,63
		\$388,227	\$374,63
Note 4 – Investments:		\$388,227	\$374,63
Note 4 – Investments:	2023		
Note 4 - Investments: Investments consist of the following:	2023		\$374,63 2022
Note 4 – Investments: Investments consist of the following: Available for ministry purposes:			2022
Note 4 – Investments: Investments consist of the following: Available for ministry purposes: Certificates of deposit	<b>2023</b> \$29,966		
Note 4 – Investments: Investments consist of the following: Available for ministry purposes: Certificates of deposit Planned giving program:			2022
Note 4 – Investments: Investments consist of the following: Available for ministry purposes: Certificates of deposit Planned giving program: Charitable gift annuities:	\$29,966	,034	<b>2022</b> \$39,382,450
Note 4 – Investments: Investments consist of the following: Available for ministry purposes: Certificates of deposit Planned giving program: Charitable gift annuities: Money market funds	\$29,966	,034	<b>2022</b> \$39,382,450 21,519
Note 4 – Investments: Investments consist of the following: Available for ministry purposes: Certificates of deposit Planned giving program: Charitable gift annuities: Money market funds Bond funds	\$29,966 29 119	.034 ; 946 ,089	<b>2022</b> \$39,382,450 21,519 112,346
Note 4 – Investments: Investments consist of the following: Available for ministry purposes: Certificates of deposit Planned giving program: Charitable gift annuities: Money market funds Bond funds Equity funds	\$29,966 29 119 208	.034	<b>2022</b> \$39,382,450 21,519 112,346 194,378
Note 4 – Investments: Investments consist of the following: Available for ministry purposes: Certificates of deposit Planned giving program: Charitable gift annuities: Money market funds Bond funds Equity funds Total charitable gift annuities	\$29,966 29 119 208	.034 ; 946 ,089	<b>2022</b> \$39,382,450 21,519 112,346
Note 4 – Investments: Investments consist of the following: Available for ministry purposes: Certificates of deposit Planned giving program: Charitable gift annuities: Money market funds Bond funds Equity funds Total charitable gift annuities Trusts:	\$29,966 29 119 208 357	.034 .946 .089 .453 .488	2022 \$39,382,450 21,519 112,346 194,378 328,243
Note 4 – Investments: Investments consist of the following: Available for ministry purposes: Certificates of deposit Planned giving program: Charitable gift annuities: Money market funds Bond funds Equity funds Total charitable gift annuities Trusts: Money market funds	29,966 29 119 208 357 9	.034	2022 \$39,382,450 21,519 112,346 194,378 328,243 5,647
Note 4 – Investments: Investments consist of the following: Available for ministry purposes: Certificates of deposit Planned giving program: Charitable gift annuities: Money market funds Bond funds Equity funds Total charitable gift annuities Trusts: Money market funds Bond funds	\$29,966 29 119 208 357 9 40	,034	<b>2022</b> \$39,382,450 21,519 112,346 194,378 328,243 5,647 46,073
Note 4 – Investments: Investments consist of the following: Available for ministry purposes: Certificates of deposit Planned giving program: Charitable gift annuities: Money market funds Bond funds Equity funds Total charitable gift annuities Trusts: Money market funds Bond funds Equity funds	\$29,966 29 119 208 357 9 40 68	,034 : ,946 ,089 ,453 ,488 ,805 ,845 ,347	2022 \$39,382,450 21,519 112,346 194,378 328,243 5,647 46,073 79,839
Note 4 – Investments: Investments consist of the following: Available for ministry purposes: Certificates of deposit Planned giving program: Charitable gift annuities: Money market funds Bond funds Equity funds Total charitable gift annuities Trusts: Money market funds Bond funds Equity funds Total trusts	\$29,966 29 119 208 357 9 40 68 118	,034 :: ,946 ,089 ,453 ,453 ,488 ,805 ,845 ,347 ,997	2022 \$39,382,450 21,519 112,346 194,378 328,243 5,647 46,073 79,839 131,559
Note 4 – Investments: Investments consist of the following: Available for ministry purposes: Certificates of deposit Planned giving program: Charitable gift annuities: Money market funds Bond funds Equity funds Total charitable gift annuities Trusts: Money market funds Bond funds Equity funds	\$29,966 29 119 208 357 9 40 68 118	.034	2022 \$39,382,450 21,519 112,346 194,378 328,243 5,647 46,073 79,839
Note 4 – Investments: Investments consist of the following: Available for ministry purposes: Certificates of deposit Planned giving program: Charitable gift annuities: Money market funds Bond funds Equity funds Total charitable gift annuities Trusts: Money market funds Bond funds Equity funds Total rusts Total rusts Total planned giving program Total investments	\$29,966 29 119 208 357 9 40 68 118 476	.034	2022 \$39,382,450 21,519 112,346 194,378 328,243 5,647 46,073 79,839 131,559 459,802
Note 4 – Investments: Investments consist of the following: Available for ministry purposes: Certificates of deposit Planned giving program: Charitable gift annuities: Money market funds Bond funds Equity funds Total charitable gift annuities Trusts: Money market funds Bond funds Equity funds Total trusts Total trusts Total planned giving program	\$29,966 29 119 208 357 9 40 68 118 476	.034	2022 \$39,382,450 21,519 112,346 194,378 328,243 5,647 46,073 79,839 131,559 459,802
Note 4 - Investments: Investments consist of the following: Available for ministry purposes: Certificates of deposit Planned giving program: Charitable gift annuities: Money market funds Bond funds Equity funds Total charitable gift annuities Trusts: Money market funds Bond funds Equity funds Total rusts Total rusts Total rusts Total nuestments	\$29,966 29 119 208 357 9 40 68 118 476 \$30,442	,034 ,946 ,089 ,453 ,488 ,805 ,845 ,845 ,845 ,997 ,485 ,519	2022 \$39,382,450 21,519 112,346 194,378 328,243 5,647 46,073 79,839 131,559 459,802 \$39,842,252
Note 4 - Investments: Investments consist of the following: Available for ministry purposes: Certificates of deposit Planned giving program: Charitable gift annuities: Money market funds Bond funds Equity funds Total charitable gift annuities Trusts: Money market funds Bond funds Equity funds Total planned giving program Total planned giving program Total investments	\$29,966 29 119 208 357 9 40 68 118 476 \$30,442 <b>202</b>	,034 ,946 ,089 ,453 ,488 ,805 ,845 ,845 ,845 ,997 ,485 ,519	2022 \$39,382,450 21,519 112,346 194,378 328,243 5,647 46,073 79,839 131,559 459,802 \$39,842,252 2022
Note 4 - Investments: Investments consist of the following: Available for ministry purposes: Certificates of deposit Planned giving program: Charitable gift annuities: Money market funds Bond funds Equity funds Total charitable gift annuities Trusts: Money market funds Bond funds Equity funds Total trusts Total planned giving program Total investments Investment income consists of the following: Interest and dividends	\$29,966 29 119 208 357 9 40 68 118 476 \$30,442 <b>202</b> \$1,037	,034 ,946 ,089 ,453 ,488 ,805 ,845 ,845 ,845 ,997 ,485 ,519	2022 \$39,382,450 21,519 112,346 194,378 328,243 5,647 46,073 79,839 131,559 459,802 \$39,842,252 2022

2023

2022

#### Note 5 - Planned Giving Program:

The assets and liabilities of the planned giving program are as follows:

, , , ,	2023	2022
Assets:		
Charitable gift annuities	\$358,411	\$328,271
Trusts	118,997	131,559
Future interest in real estate	243,000	243,000
Total	\$720,408	\$702,830
Liabilities:		
Charitable gift annuities	\$101,847	\$111,976
Trusts	115,360	125,848
Life estate liability	191,171	185,567
Total	\$408,378	\$423,391

CAM received no contribution revenue from new charitable gift annuities in 2023 and 2022. The change in value of annuities and trusts presented on the consolidated statement of activities consists of:

	2023	2022
Interest and dividends	\$10,459	\$6,502
Realized gains/(losses)	9,864	5,434
Unrealized gains/(losses)	44,817	(93,661)
Actuarial adjustments	20,617	58,158
Administrative fees	(3,868)	(4,267)
Payments to income beneficiaries	(43,695)	(43,699)
Total	\$38,194	\$(71,533)

#### Note 6 - Fair Value Measurements:

The carrying amount of cash and cash equivalents and accounts receivable approximates fair value because of the short-term maturities of those instruments. The fair values of investments are based on market prices obtained from various financial institutions. The carrying amounts of accounts payable and accrued expenses approximates fair value because of the short-term maturities of those instruments.

Prices for investments such as stocks which are readily available in the active markets in which those securities are traded, and open-ended mutual funds that produce a daily net asset value that is validated with a sufficient level of observable activity, are categorized as Level 1. The net asset value of open-ended mutual funds represents the exit value of the security at the measurement date. As money market mutual funds are normally priced at the amortized cost of the securities held in the fund, and not at market value, these securities are categorized as Level 2. Certificates of deposit that are publicly traded are categorized as Level 2, as these are valued based on other observable inputs rather than quoted prices in an active market. Level 3 items are based on assumptions developed by management.

There were no changes during 2023 and 2022 to CAM's valuation techniques to measure asset and liability fair values on a recurring basis. The following tables set forth by level within the fair value hierarchy CAM's assets accounted for at fair value on a recurring basis as of December 31, 2023 and 2022. Assets are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. CAM's assessment of the significance of a particular input to the fair value measurement requires judgment, and may affect the valuation of fair value assets and liabilities and their placement within the fair value hierarchy levels.

CAM measured the following at fair value on a recurring basis:

Description	Total at 12/31/2023	Level 1 Inputs	Level 2 Inputs	Level 3 Inputs
Money market funds	\$39,751	\$-	\$39,751	\$-
Certificates of deposit	27,879,307	-	27,879,307	-
Bond funds	159,935	159,935	-	-
Equity funds	276,799	276,799	-	-
Total	\$28,355,792	\$436,734	\$27,919,058	\$-
Description	Total at 12/31/2022	Level 1 Inputs	Level 2 Inputs	Level 3 Inputs
	12/31/2022	inputs	inputs	inputs
Money market funds	\$27,166		\$27,166	\$-
Money market funds Certificates of deposit		<u> </u>		•
,	\$27,166	<u> </u>	\$27,166	•
Certificates of deposit	\$27,166 30,812,450		\$27,166	•
Certificates of deposit Bond funds	\$27,166 30,812,450 158,419	\$- 158,419	\$27,166	

Cash and cash equivalents, money market deposit accounts, and certificates of deposit carried at cost are not defined within the levels as prescribed in ASC 820, Fair Value Measurements and Disclosures. At December 31, \$18,117,907 (2023) and \$23,563,142 (2022) of cash and cash equivalents, money market account deposits, and certificates of deposit carried at cost are not included in the above tables.

#### Note 7 - Property and Equipment:

Property and equipment consist of the following:

Description	2023	2022	
United States:			
Land	\$1,230,274	\$1,040,213	
Buildings and improvements	9,455,473	8,925,044	
Vehicles and equipment	7,206,993	6,772,931	
Assets not placed in service	2,071,250	1,733,763	
Construction in progress	2,665,938	290,563	
Total United States	22,629,928	18,762,514	
Foreign:			
Land	749,828	378,306	
Buildings and improvements	6,187,280	6,138,519	
Vehicles and equipment	4,161,354	4,279,244	
Assets not placed in service	147,714	266,509	
Construction in progress	609,377	364,969	
Total foreign	11,855,553	11,427,547	
Total property and equipment	34,485,481	30,190,061	
Less accumulated depreciation	(13,991,349)	(13,418,434)	
Property and equipment, net	\$20,494,132	\$16,771,627	

Note 8 - Notes Payable:

CAM's notes payable are as follows:	2023	2022
Notes payable to individual. All notes are due on demand and are interest free. The notes are not collateralized.	\$50,000	\$66.000

Since the above notes are due on demand, CAM is liable for their repayment upon notification by the lender.

#### Note 9 - Net Assets with Donor Restrictions:

Net assets with donor restrictions are available for the following purposes as of December 31:

Purpose	2023	2022
International Crisis	\$5,151,219	\$8,186,258
SALT Microfinance Solutions	2,085,255	2,723,053
Blankets for the Poor	1,675,811	1,524,128
Widows Care Fund	1,603,770	1,468,950
Clothing Bundle Project	1,121,295	1,627,771
Adopt-A-Family	958,116	864,272
Family Self Support	673,847	515,914
Winter Coat Project	543,892	374,022
World Hunger Fund	500,000	2,090,492
Water for the World	414,042	481,341
Support-A-Widow Food Parcels	388,079	658,465
Disaster Response Services/Rapid Response/Search & Rescue	312,452	1,819,291
Warm-A-Family	259,433	1,337,505
Egypt Sponsor-A-Child	242,349	200,901
Canned Chicken for North Korea	199,382	194,378
Seed Project	178,290	420,143
Christian Martyrs Fund	172,210	76,174
Adult Disposable Briefs	161,683	-
Wheelchairs	146,346	286,415
Meat for Relief	100,391	56,781
Conservative Anabaptist Service Program (CASP)	69,882	73,654
All-Nations Bible Translation	62,626	89,662
Help for the Elderly	59,110	42,355
Strong Tower Orphanage	42,296	78,009
Hope for the Handicapped	40,354	221,255
Potatoes for the Poor	23,969	88,329
Milk for Many Mouths	5,718	14,603
South Sudan Sponsor-A-Child	2,083	-
Save-A-Life	-	210,320
Nicaragua Adopt-A-Family	-	205,982
International Sponsor-A-Student	-	37,899
House for a Poor Family	-	27,311
USA Food Box	-	4,935
Program restrictions	17,193,900	26,000,568
Net assets with time restrictions	55,466	63,143
Total net assets with donor restrictions	\$17,249,366	\$26,063,711

#### Note 10 - Contributions of Nonfinancial Assets:

For the current and prior year-ends, contributed nonfinancial assets recognized within the consolidated statement of activities included the following:

	2023	3	2022	2
	Without Donor Restrictions	With Donor Restrictions	Without Donor Restrictions	With Donor Restrictions
Drugs and medical supplies	\$28,993,603	\$-	\$32,155,020	\$-
Clothing and household goods	21,853,241		15,340,277	
Food inventory	1,292,339		1,385,871	
Books and publications	40,056		184,629	
Other miscellaneous items	128,082		33,891	
Contributed services	753,565	-	842,399	-
Total	\$53,060,886	\$-	\$49,942,087	\$-

CAM recognized contributed nonfinancial assets as revenue which included the type of items in the above schedule. There were no donor-imposed restrictions related to these donations.

Drugs and medical supplies include prescription and over-the-counter medications and various types of medical supplies. These items are not sold and are primarily used in the Medicine for Multitudes program. Items are valued at the Red Book wholesale acquisition cost (WAC) if listed, or 70% of the Red Book average wholesale price (AWP) if the WAC is not available, or 70% of reliable online retail pricing if neither WAC nor AWP are available.

Clothing and household goods include used clothing, shoes, blankets, comforters, kits, and other miscellaneous items. These items are not sold and are valued at estimated wholesale value. These products are mainly used in CAM's Clothing Bundle Project and Kits program.

Food inventory includes staple food items such as soup mix, dried fruit and other items. These items are not sold and are recognized at estimated wholesale value and are primarily used in food parcel programs like Adopt-A-Family, Support-A-Widow, and Help for the Elderly.

Books and publications include various types of Christian literature and are recognized at estimated wholesale value. The literature is not monetized and is used in the Bibles for the World program.

Other miscellaneous items include various functional supplies and are recorded at estimated wholesale value. The items are not sold and are used for Disaster Response Services projects, building projects on CAM bases, and other general uses at CAM locations in the United States and abroad.

Contributed services are provided by a substantial number of volunteers who have provided various skilled services that enable CAM to carry out its program activities and support functions. Services are determined based on hours of service donated at the average fair value of comparable services and are reported both as revenue and expense in the period performed. CAM's Disaster Response Services and Search & Rescue programs utilize the majority of these services.

#### Note 11 - Leases:

Effective January 1, 2022, CAM adopted the new lease accounting guidance in Accounting Standards Update No. 2016-02, *Leases* (Topic 842). CAM has elected the package of practical expedients permitted in ASC Topic 842. Accordingly, CAM accounted for its existing operating leases under the new guidance, without reassessing (a) whether the contract contains a lease under ASC Topic 842, (b) whether classification of the operating lease would be different in accordance with ASC Topic 842, (b) (c) whether the unamortized initial direct costs before transition adjustments (as of December 31, 2021) would have met the definition of initial direct costs in ASC Topic 842 at lease commencement.

CAM has made an accounting policy election not to recognize right-of-use assets and lease liabilities that arise from short-term leases for all classes of underlying assets. Therefore, the requirements in ASC Topic 842 will not be applied to short-term leases. Instead, lease payments of these short-term leases will be recognized in the consolidated statement of activities on a straight-line basis over the lease terms.

CAM leases numerous billboards in the conduct of its Billboard Evangelism program. Almost all of these leases are short-term with only a few of the leases being long-term. CAM also leases real estate in foreign countries as needed for its various program activities. Most of these leases qualify for short-term treatment. As of the end of the current and prior reporting periods, CAM had approximately six long-term operating leases. Management expects to keep the number of operating long-term leases to a minimum in future years since short-term leases are preferred. The following table presents relevant information about CAM's leases for the current reporting year:

Lease cost:	2023	2022
Operating lease cost	\$74,123	\$72,725
Short-term lease cost	5,924,871	5,547,087
Total lease cost	\$5,998,994	\$5,619,812
Cash flows for leases:		

Cash paid for amounts included in the measurement of lease liabilities:

Operating cash flows from operating leases	\$68,559	\$61,008
Right-of-use assets obtained in exchange for new operating leases	\$70,613	\$249,311
Weighted average remaining lease-term - operating	4.89 years	4.62 years
Weighted average discount rate - operating	5.06%	4.75%

Future minimum lease payments under the multiyear operating lease agreements are as follows:

	2023	2022	
Year	Amount	Amount	
2023	\$-	\$64,870	
2024	15,350	15,336	
2025	42,038	11,146	
2026	10,144	11,146	
2027	10,144	11,146	
2028	10,144	-	
Thereafter	14,350	26,810	
Total	102,170	140,454	
Less imputed interest	(10,364)	(9,938)	
Total per consolidated statement of financial position	\$91,806	\$130,516	

#### Note 12 - Related Party Transactions:

In November 2005, Christian Aid Ministries entered into a joint ministries agreement with Christian Aid Ministries of Waterloo (CAMW), a Canadian nonprofit organization. The agreement sets forth terms by which both organizations can pool their resources to accomplish specified program objectives. These programs are conducted through the operations of CAM. The Canadian organization also operates a clothing center, with the shipments going to CAM's overseas operations. CAM received contributions of \$5,223,496 in 2023 and \$4,405,094 in 2022 from CAMW.

Christian Aid Ministries and Christian Aid Ministries Foundation (CAMF) are related organizations. Both organizations have the same governing board of directors. CAMF contributed \$3,226,416 in 2023 and \$2,896,662 in 2022 to CAM. As of the prior year end, CAMF was holding \$4,233,000 of CAM's funds for investment in certificates of deposit. This amount was included in CAM's investment in certificates of deposit, since CAMF had no variance power to utilize the funds for any other purpose.

#### Note 13 - Employee Benefit Plan:

CAM provides a Section 403(b) retirement plan. Traditional and Roth options are available. Each employee is eligible to participate on the first date of employment. CAM does not provide matching contributions.

#### Note 14 - Donor Concentrations:

CAM received \$15,782,222 of donated items from one donor in 2023 and \$14,271,308 from the same donor in 2022. These donations accounted for 10.49% and 9.52%, respectively, of CAM's total revenue for each year.

#### Note 15 - Revenue from Contracts with Customers:

Revenue from contracts with customers should be recognized when the entity fulfills its performance obligations to its customers. The sources of revenue from contracts with customers are as follows:

Books and food items – Performance obligations are completed at the point of sale for walk-in customers or at the time of shipment for items ordered. Payment is due at the point of sale or at the time of shipment. There are no formal, written contracts associated with the sale of these items. Contract assets include accounts receivable and there is not a return policy since returns would be infrequent and only for trivial amounts. Contract liabilities include deferred revenue when payments are received prior to the order being completed.

Freight-forwarding services – Management has determined that it only has one performance obligation related to its freight-forwarding services which is deemed completed when containers or items are ready for shipment. Customers are billed for incurred costs plus an administrative markup of up to 20%. Payment is due when containers or items are ready for shipping. Contract assets include accounts receivable and there are no contract liabilities associated with this revenue source.

Employee leasing – A small number of employees are leased to a related entity to work at a specific project. Payrolls are run on a bi-weekly basis and leasing income is earned during the course of each payroll period. There are no formal written contracts for its leased employees. Earned revenue is based on cost plus an administrative markup. Billing for these services occurs monthly and payment is due at billing. Contract assets include accounts receivable and contract liabilities include wages payable related to the leased employees.

Quantitative information related to revenue from contracts with customers is as follows:

	2023 Revenue Rec from Custo	oanized	2022 Revenue Recognized from Customers	
Source of Revenue	Point of Sale	Over Time	Point of Sale	Over Time
Books and food items, net of discounts	\$3,149,995	\$-	\$3,404,597	\$-
Freight-forwarding services	203,544	-	209,029	-
Employee leasing income	-	46,790	-	45,398
Total	\$3,353,539	\$46,790	\$3,613,626	\$45,398

Quantitative information related to contract assets and liabilities is as follows:

	2023		2022		2021	
Description	Contract Assets	Contract Liabilities	Contract Assets	Contract Liabilities	Contract Assets	Contract Liabilities
Books and food items accounts receivable	\$164,064	\$-	\$305,231	\$-	\$99,556	\$-
Freight-forwarding services accounts receivable	17,582	-	46,509	-	14,141	-
Books and food items deferred revenue	-	884	-	4,150	-	6,288
Employee leasing income accounts receivable	5,422	-	-	-	5,618	-
Employee leasing income wages payable	-	-	-	775	-	775
Total	\$187,068	\$884	\$351,740	\$4,925	\$119,315	\$7,063

#### Note 16 - Uncertainty of Future Field Operations in Haiti:

CAM's future operations in Haiti continues to be uncertain with the current level of civil unrest. This makes it difficult to plan, project, and implement program operations at prior levels. Local gang members have occupied and pillaged CAM's base at Titanyen, Haiti. Many of CAM's vehicles were stolen and many household items were taken. It is uncertain what the final outcome will be for CAM's base at Titanyen. Management believes it is too early to know whether any of CAM's buildings and real estate located in Haiti have suffered an impairment loss.